

Message Text

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PAGE 01 STATE 101230

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DRAFTED BY: COM/GEORGE RUFFNER

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JOSEPH A. MILLER/OED/DEPD/BIC

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FM SECSTATE WASHDC

TO AMCONSUL CASABLANCA PRIORITY

UNCLAS STATE 101230

E.O. 11652: N/A

TAGS: BEXP BTRA MO

SUBJ: FOREIGN BUYER PROGRAM; GOM OFFICIALS TO OBSERVE U.S. FOOD
PROCESSING/PACKAGING INDUSTRY AND SEEKS U.S. EQUIPMENT,
INVESTMENT.

REF: CASABLANCA 0372

1. FIRMS LISTED BELOW WISH TALK WITH SEDRATI AND LAHRIZI
CONCERNING MACHINERY MENTIONED IN REFTEL. SUGGEST SEDRATI
CONTACT CONTACTS LISTED ASAP TO DISCUSS PROPOSAL AND
ARRANGE ITINERARY.

2. COLD ROLLING, GALVANIZING AND CAN MANUFACTURING EQUIPMENT:
CONTACT MR. JACK WEBER, INTERNATIONAL MARKETING MANAGER,
E.W. BLISS DIVISION OF GULF AND WESTERN MANUFACTURING CO.,
P.O. BOX 999, SOUTHFIELD, MICHIGAN 48075. PHONE (313) 559-
4600. E.W. BLISS DIVISION ANXIOUS TO MEET SEDRATI/
LAHRIZI TO DISCUSS TOTAL EQUIPMENT NEEDS INCLUDING
TECHNICAL ASSISTANCE.

COLD ROLLING AND GALVANIZING: CONTACT: (A) J.C.T. THOMAS,
VICE PRESIDENT, INTERNATIONAL, WEAN UNITED, 948 FORT DUQUESNE
BLVD., PITTSBURGH, PA., 15222 PHONE: (412) 261-6300.
(B) JOHN SINSLEY, MARKETING MANAGER, L.W. NASH CO.,
P.O. BOX 151, EAST PALESTINE, OHIO 44413, PHONE:
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PAGE 02 STATE 101230

(216) 426-9443. (C) BLAW KNOX COMPANY, 1 OLIVER PLAZA,

29TH FLOOR, PITTSBURGH, PA., 15222. AT BLAW KNOX CONTACT FOR ROLLING MILL IS ROBERT ELLING (PHONE) 412-263-2354 OR ED COOK (PHONE) 412-263-2298. BLAW KNOX CONTACT FOR GALVANIZING IS JOHN HOUGH (PHONE) 412-753-4511) OR GORDON TURNER (PHONE) 412-758-4511.

3. COLD ROLLING MILL - CONTACT JOHN TOMCZYCKI, V.P., ROLLING MILL DIVISION, WATERBURY-FARREL INC., WEST JOHNSON STREET, CHESHIRE, CONNECTICUT 06410. PHONE (203) 272-3271.

4. SLITTING AND COIL HANDLING EQUIPMENT: CONTACT DANIEL CANUTE, VICE PRESIDENT, LOOPCO INDUSTRIES INC., 1981 AURORA ROAD, TWINSBURG, OHIO 44087. PHONE, (216) 425-7851.

5. SLITTING MACHINERY: CONTACT HAROLD BRANER, PRESIDENT, BRANER ENGINEERING INC., 846 WEST SUPERIOR, CHICAGO, ILLINOIS 60622. PHONE (312) 421-5556.

6. TIN CAN MANUFACTURING MACHINERY: CONTACT CLINTON BORGARDUS, ASSISTANT SALES MANAGER-INTERNATIONAL, NIAGARA MACHINE & TOOL WORKS 683 NORTHLAND AVENUE, BUFFALO, NEW YORK 14211. PHONE: (716) 893-4070.

7. CAN MAKING AND PROCESSING: CONTACT W. MAC GREEVEY, AMERICAN CAN COMPANY, AMERICAN LANE, GREENWICH, CONNECTICUT 06830, PHONE: (203) 552-2352. MAC GREEVEY WILL ASSEMBLE PROPER PEOPLE TO DISCUSS ALL AREAS OF CAN MANUFACTURING PLUS TECHNICAL KNOW-HOW.

8. USDOC PROJECT OFFICER FOR SEDRATI/LAHRIZI VISIT IS GEORGE RUFFNER, U.S. DEPARTMENT OF COMMERCE, BIC/OED, ROOM 2322, WASHINGTON, D.C. 20230. PHONE: (202) 967-3265.
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